

Engage ~ Lead ~ Inspire

COACHING & LEADERSHIP DEVELOPMENT

AWARD WINNING EXPERIENCE

Margo coaches executives from Fortune 500 companies, including a Boss Magazine Executive of the Year. Her clients include Chevron, Shell, Wesfarmers, BHP Billiton, Woodside, RAC, Crown Casino, Bunnings, AngloGold and FMG.

Margo works with executives to accelerate their performance through influential communication. This is achieved through a careful assessment of how a person is performing and how they might grow in their ability to engage and lead key audiences toward important business outcomes.

Whether you are an emerging or established leader you will:

- **Increase your impact and influence** – within your industry and organisation.
- **Gain greater engagement and buy in** – from board members, peers, clients and followers.
- **Develop your true potential** – increase confidence, skills and personal leadership style.



TESTIMONIALS

“Margo has the ability to bring a high energy and a positive approach to her advisory role, whilst focusing on results which have made immediate impact for her clients. An expert in the art of negotiation and persuasion, Margo knows what works. Any client of Margo’s will tell you about the profound impact she has and the empowering nature of her work.”

“In just three sessions – Margo guided me to define my purpose in life (both personally and professionally); and provided me with the skills to confidently achieve these goals. Incredible what six hours has done – it really has changed my life and I am now on my way to a more purposeful, confident life!”

“I find Margo to be engaging, collaborative and thought provoking. Margo has given me practical tools to help me plan and prepare for meetings and how to actually influence the stakeholders to achieve the outcome I require. The personal vision board that Margo’s coached me to develop has provided me with practical tools that I refer to daily to clarify my thoughts and to focus my efforts. Margo really knows her stuff!”



COACHING & LEADERSHIP DEVELOPMENT

FLEXIBLE AND CONFIDENTIAL

Confidential, individual coaching sessions onsite, offsite or Skype, business or after hours, one off sessions or a structured program.

COMMUNICATION STRATEGY DEVELOPMENT

Advanced people skills development helps you refine your communication strategies with key audiences inside your organisation, your industry and your market place. Make the most of every communication opportunity whether it is in a formal, business or social context.

360 FEEDBACK FACILITATION

Benefit from a structured 360 Feedback program with input from trusted peers and associates to enable strategic changes in your communication style. 360 Feedback can help accelerate your career, develop your leadership and increase your organisation's results. These insights will help you focus your efforts on the specific communication issues that drive effectiveness and business outcomes.

MAJOR PRESENTATION PREPARATION

Every keynote speech, media briefing, board presentation and conference paper is a chance to advance your reputation, career and your business. Personal coaching from award winning presenter Margo Halbert can help you prepare thoroughly and approach important presentations with confidence. Gain valuable insights about your key message, delivery and style, and insider tips and techniques to help deliver with impact.

"I work with people to build their reputation and confidence. I help them to be engaging and influential. They face that important audience and they achieve results." MARGO HALBERT



ABOUT THE FACILITATOR

MARGO works with business leaders to build their reputation and confidence by helping them to be engaging and influential. They are then able to face important audiences and achieve results.

QUALIFICATIONS

- High performance Coach & Mentor
- WA Speaker of the Year
- President of National Speakers Association of Australia (NSAA)
- Accredited Executive Coach
- Certified Practitioner in Neuro-Linguistic Programming (NLP)
- Bachelor of Commerce (UWA)
- Accredited 360 Feedback Facilitator
- Facilitator for Behind Closed Doors - Women's Leadership
- Established and managed Rogan Australia (WA)
- Senior Business Development Lead - Oracle

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BOOKINGS

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BOOK margohalbert.com.au/workshops